



Export Control in English

A language training course book for both self-study and trainer led courses

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Glossary

Word	Meaning
audit	To examine all a companies' documentation / procedures to ensure all activities are compliant with regulations
arrangements	To organise something as in "to make arrangements to..."
adherence	To comply with rules or regulations
approval	To officially say yes to something
assessment	To be checked or examined
application	To submit a request to an authority. The request may be for the authority to grant a license application.
auditors	People who undertake inspections of a companies' records or activities
accountability	To know who is responsible for something
assemble	To make something from different components
assemblies	Items made from a collection of components
authorise	To permit something
brokering	The activity of a broker
bogus	False or fake
broker	An individual or company who facilitates the transfer of controlled equipment from one jurisdiction to another
brochure	Normally hard copy promotional material displaying a companies' products or services. Often found on stands at trade events
binding	To be subject to a legal obligation, to have to do something because it is the law
carrier	Company undertaking the transport of equipment, parts or components etc.
circumvention	To get around something
criteria	A list of different points by which something may be assessed
credentials	Papers or documents that prove who you are, or who you represent
compliant	To act within the law or regulations
consignor	The person or company who is sending a shipment
clarification	To ask for further information in order to have a better understanding, to make a point clearer.
components	Parts or other pieces of equipment which in combination with others are used to make up a single piece of equipment.
consignee	The person or company who is receiving a shipment
classification	The process of giving something a category
detect	To find out or discover
deficiencies	Something is wrong or something is missing
declined	Refused. As in "your application has been declined"
debrief	To obtain feedback after an event
destination	The final point of travel
denied	Refused. Similar to declined.
deminimis	"The minimum". Items may contain parts or a percentage of controlled items but may still be exported if this percentage falls under a certain amount
expiration	The end, something runs out
evidence	Documents etc. that show something to be true

Glossary

embargo	A law that prevents trade with a certain country
embedded	To be built or incorporated within
integration	Added into something
inconsistent	When not all parts match in something
impounded	Products are seized by the authorities
illicit	Illegal activity
installed	Software, components or a completed system are added
Jurisdiction	An area covered by an authority and subject to that authorities rules
legitimate	It is legal
liability	To have legal responsibility for soemthing
licensable	Something that needs a license
licensed	To be officially permitted to do or have something
license	The document that permits you to do or have something
maintenance	To repair something
modification	To change
monitoring	To watch
nominated	To name officially someone in a document etc.
notification	To let someone know about something
obligations	Things you have to do
original	The first one
overseas	Another country, often used to denote being far away
prolong	To make something last or continue longer
promotion	Making people more aware of your product or service
proliferation	The increase or spread of weapons, especially chemical or nuclear.
purchase	To buy something
punishment	The penalty for doing something wrong or illegal
portal	An internet site or page that allows you to access particular information or services
pyrotechnic	Fireworks, stun / flash bang grenades etc. are examples of pyrotechnics.
penalties	A punishment for breaking the law
personnel	The people who work for a company or organisation
prohibit	When an authority says that something is not allowed
proof	Evidence that something happened
provoke	To make someone feel or act in some way
parties	The people or organisations that are connected by a contract or agreement
permission	To be allowed to do something
proscribed	To be forbidden
provision	A certain requirement or part in a contract or law
penalty	A punishment for breaking the law

Glossary

permit	To let someone to do something / a document saying someone may do something
qualified	To be trained and or certified to do a job or activity
quantity	The amount of something
query	A question, or to question
quote	A cost estimate for a product or service
restriction	Limitation or control on what can be done
retailer	A seller of goods that sells to the public
responsibility	The task or duty that one is meant to do as part of a job
retention	To keep something
regimes	A set of rules / a form of government seen negatively
restricted	To be kept to a certain group of people or area
requirement	Something you must do or have before you do something else
recipient	The person or organisation that gets something
rejection	To not accept or approve something
repair	To fix something
repression	To control people through violence or intimidation
reputable	To be thought of as honest and trustworthy
route	The path that something takes from one point to another
regulation	A rule or law that controls how something is done
refusal	To say no, to not do something
research	To examine in detail, to try and find answers to difficult questions
registration	To have your name or details officially recorded in a list
regulatory	"A regulatory organisation" The organisation that controls how something is done
renew	To make something last longer or continue again for a period
revoke	To take something away
raise	To increase something / To bring to someone's attention
receive	To get something
reduction	To have something made smaller
record	Information about something or to make notes about something for future reference
series	A set of similar things – E.g. "The 600 series"
stock	Goods or items that a company has in its warehouse
specification	Exact physical characteristics or properties of a device
statutory	To be controlled or come under the law
SAP	A type of enterprise resource planning software
secure	A secure area = a safe area / to attach something firmly to something else
submit	To officially give something to someone so they can then make a decision
subsequent	Something that comes after something else

Glossary

successful	To get the result that you wanted
suspect	To think something, but not have any evidence that what you think is true
suspend	To stop doing something for a period of time
sanction	An official rule or law to stop certain activities or actions
sensitive	Something that is either delicate, or must be protected or kept secret
shipment	Goods being transported / the process of transporting goods
transformation	The process of changing from one thing into something different
transparency	Clarity in how something is done, so people can see what is really happening
transfer	To move something from one place to another
temporary	To be for limited or defined period of time
tender	To officially ask businesses to quote for work to be done
trade	To buy or sell something
trusted	To be thought of as honest and reliable
tolerance	Acceptance of different beliefs etc. / The deviation allowed from the specified size
torpedoes	A type of weapon used by submarines to attack and destroy other submarines or ships
trader	A person or organisation that buys or sells something
transaction	The exchange of goods or services
terms	The conditions agreed upon in a contract
track	To follow something through space or time
transshipment	When goods sent from country A pass through country B on their way to country C
territory	The area of land controlled by a particular country or government
tactical	Used in the military or somehow connected to fighting wars and conflicts
uncertain	To not be 100% sure of something
uncover	To make something public or discover something that was previously hidden
undertake	To promise to do something / To do something
user	The person who uses a piece of software or equipment
undesirable	Something that is not wanted
uninterrupted	Without any pauses or breaks
unauthorized	Not allowed or permitted according to rules or regulations
verification	The process of making sure that something is correct and true
value	The amount something is considered to be worth
venture	A new business plan that may involve some form of risk
via	To go through one location while travelling to another / how you send something via fax etc.
waybill	A document produced by the shipper showing various important details of the shipment (consignee, consignor etc.)
wholesale	Selling to other businesses, often in bulk, who may then sell to the public