



Export Control in English

A language training course book for both self-study and trainer led courses

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Glossary

| Word | Meaning |
|----------------|--|
| audit | To examine all a companies' documentation / procedures to ensure all activities are compliant with regulations |
| arrangements | To organise something as in "to make arrangements to..." |
| adherence | To comply with rules or regulations |
| approval | To officially say yes to something |
| assessment | To be checked or examined |
| application | To submit a request to an authority. The request may be for the authority to grant a license application. |
| auditors | People who undertake inspections of a companies' records or activities |
| accountability | To know who is responsible for something |
| assemble | To make something from different components |
| assemblies | Items made from a collection of components |
| authorise | To permit something |
| brokering | The activity of a broker |
| bogus | False or fake |
| broker | An individual or company who facilitates the transfer of controlled equipment from one jurisdiction to another |
| brochure | Normally hard copy promotional material displaying a companies' products or services. Often found on stands at trade events |
| binding | To be subject to a legal obligation, to have to do something because it is the law |
| carrier | Company undertaking the transport of equipment, parts or components etc. |
| circumvention | To get around something |
| criteria | A list of different points by which something may be assessed |
| credentials | Papers or documents that prove who you are, or who you represent |
| compliant | To act within the law or regulations |
| consignor | The person or company who is sending a shipment |
| clarification | To ask for further information in order to have a better understanding, to make a point clearer. |
| components | Parts or other pieces of equipment which in combination with others are used to make up a single piece of equipment. |
| consignee | The person or company who is receiving a shipment |
| classification | The process of giving something a category |
| detect | To find out or discover |
| deficiencies | Something is wrong or something is missing |
| declined | Refused. As in "your application has been declined" |
| debrief | To obtain feedback after an event |
| destination | The final point of travel |
| denied | Refused. Similar to declined. |
| deminimis | "The minimum". Items may contain parts or a percentage of controlled items but may still be exported if this percentage falls under a certain amount |
| expiration | The end, something runs out |
| evidence | Documents etc. that show something to be true |

Glossary

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|---------------|---|
| embargo | A law that prevents trade with a certain country |
| embedded | To be built or incorporated within |
| integration | Added into something |
| inconsistent | When not all parts match in something |
| impounded | Products are seized by the authorities |
| illicit | Illegal activity |
| installed | Software, components or a completed system are added |
| Jurisdiction | An area covered by an authority and subject to that authorities rules |
| legitimate | It is legal |
| liability | To have legal responsibility for soemthing |
| licensable | Something that needs a license |
| licensed | To be officially permitted to do or have something |
| license | The document that permits you to do or have something |
| maintenance | To repair something |
| modification | To change |
| monitoring | To watch |
| nominated | To name officially someone in a document etc. |
| notification | To let someone know about something |
| obligations | Things you have to do |
| original | The first one |
| overseas | Another country, often used to denote being far away |
| prolong | To make something last or continue longer |
| promotion | Making people more aware of your product or service |
| proliferation | The increase or spread of weapons, especially chemical or nuclear. |
| purchase | To buy something |
| punishment | The penalty for doing something wrong or illegal |
| portal | An internet site or page that allows you to access particular information or services |
| pyrotechnic | Fireworks, stun / flash bang grenades etc. are examples of pyrotechnics. |
| penalties | A punishment for breaking the law |
| personnel | The people who work for a company or organisation |
| prohibit | When an authority says that something is not allowed |
| proof | Evidence that something happened |
| provoke | To make someone feel or act in some way |
| parties | The people or organisations that are connected by a contract or agreement |
| permission | To be allowed to do something |
| proscribed | To be forbidden |
| provision | A certain requirement or part in a contract or law |
| penalty | A punishment for breaking the law |

Glossary

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|----------------|---|
| permit | To let someone to do something / a document saying someone may do something |
| qualified | To be trained and or certified to do a job or activity |
| quantity | The amount of something |
| query | A question, or to question |
| quote | A cost estimate for a product or service |
| restriction | Limitation or control on what can be done |
| retailer | A seller of goods that sells to the public |
| responsibility | The task or duty that one is meant to do as part of a job |
| retention | To keep something |
| regimes | A set of rules / a form of government seen negatively |
| restricted | To be kept to a certain group of people or area |
| requirement | Something you must do or have before you do something else |
| recipient | The person or organisation that gets something |
| rejection | To not accept or approve something |
| repair | To fix something |
| repression | To control people through violence or intimidation |
| reputable | To be thought of as honest and trustworthy |
| route | The path that something takes from one point to another |
| regulation | A rule or law that controls how something is done |
| refusal | To say no, to not do something |
| research | To examine in detail, to try and find answers to difficult questions |
| registration | To have your name or details officially recorded in a list |
| regulatory | "A regulatory organisation" The organisation that controls how something is done |
| renew | To make something last longer or continue again for a period |
| revoke | To take something away |
| raise | To increase something / To bring to someone's attention |
| receive | To get something |
| reduction | To have something made smaller |
| record | Information about something or to make notes about something for future reference |
| series | A set of similar things – E.g. "The 600 series" |
| stock | Goods or items that a company has in its warehouse |
| specification | Exact physical characteristics or properties of a device |
| statutory | To be controlled or come under the law |
| SAP | A type of enterprise resource planning software |
| secure | A secure area = a safe area / to attach something firmly to something else |
| submit | To officially give something to someone so they can then make a decision |
| subsequent | Something that comes after something else |

Glossary

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| successful | To get the result that you wanted |
| suspect | To think something, but not have any evidence that what you think is true |
| suspend | To stop doing something for a period of time |
| sanction | An official rule or law to stop certain activities or actions |
| sensitive | Something that is either delicate, or must be protected or kept secret |
| shipment | Goods being transported / the process of transporting goods |
| transformation | The process of changing from one thing into something different |
| transparency | Clarity in how something is done, so people can see what is really happening |
| transfer | To move something from one place to another |
| temporary | To be for limited or defined period of time |
| tender | To officially ask businesses to quote for work to be done |
| trade | To buy or sell something |
| trusted | To be thought of as honest and reliable |
| tolerance | Acceptance of different beliefs etc. / The deviation allowed from the specified size |
| torpedoes | A type of weapon used by submarines to attack and destroy other submarines or ships |
| trader | A person or organisation that buys or sells something |
| transaction | The exchange of goods or services |
| terms | The conditions agreed upon in a contract |
| track | To follow something through space or time |
| transshipment | When goods sent from country A pass through country B on their way to country C |
| territory | The area of land controlled by a particular country or government |
| tactical | Used in the military or somehow connected to fighting wars and conflicts |
| uncertain | To not be 100% sure of something |
| uncover | To make something public or discover something that was previously hidden |
| undertake | To promise to do something / To do something |
| user | The person who uses a piece of software or equipment |
| undesirable | Something that is not wanted |
| uninterrupted | Without any pauses or breaks |
| unauthorized | Not allowed or permitted according to rules or regulations |
| verification | The process of making sure that something is correct and true |
| value | The amount something is considered to be worth |
| venture | A new business plan that may involve some form of risk |
| via | To go through one location while travelling to another / how you send something via fax etc. |
| waybill | A document produced by the shipper showing various important details of the shipment (consignee, consignor etc.) |
| wholesale | Selling to other businesses, often in bulk, who may then sell to the public |